

Master of Business Administration

Programme Code: MBA (IB)

Duration - 2 Years Full Time

Programme Structure



Program Name: Master of Business Administration (International Business)

FIRST SEMESTER

Course Code	Course Title	Category	Lectures (L) Hours per week	Tutorial (T) Hours per week	Project (P)/Term Paper (TP) Hours per week	Total Credits
MBA101	Organization Behavior	CC	3	0	0	3
MBA102	Accounting for Management	CC	2	1	0	3
MBA103	Managerial Economics	CC	3	0	0	3
MBA104	Marketing Management	CC	3	0	0	3
MBA105	Information Technology for Managers	CC	2	0	2	3
MBA106	Quantitative Techniques in Management	CC	2	1	0	3
MBA107	Legal Aspects of Business	CC	2	0	0	2
MBA108	Principles of Management	CC	2	0	0	2
MBA109	Managerial Competency & Career Development	CC	1	0	2	2
	Value Added Course	S				
BCS111	Business Communication – I	VA	1	-	-	1
BSS111	Behavioral Science – I	VA	1	-	-	1
	Foreign Language – I	VA	2	ı	-	2
FLN111	French					
FLG111	German					
FLS111	Spanish					
FLJ111	Japanese					
FLC111	Chinese					
	TOTAL	Max: 24 Lectures / Week		2	2	28



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SECOND SEMESTER

Course Code	Course Title	Category	Lectures (L) Hours per week	Tutorial (T) Hours per week	Project (P)/Term Paper (TP) Hours per week	Total Credits
MBA201	Human Resource Management	CC	3	0	0	3
MBA202	Financial Management	CC	2	1	0	3
MBA205	Operations Management	CC	2	1	0	3
MBA210	Economic Analysis	CC	3	0	0	3
MBA281	Business Research Methods	CC	2	1	0	3
MBA282	Entrepreneurship & New Venture	CC	2	0	0	2
MBA283	Business Ethics and Corporate Governance	CC	2	0	0	2
MBA203	International Business & Practices	DE	2	1	0	3
MBA219	International Cross Cultural Management	DE	2	1	0	3
	Open Elective-I	OE				3
	Value Added Cou			I	Г	
BCS211	Business Communication – II	VA	1	0	0	1
BSS211	Behavioral Science – II	VA	1	0	0	1
	Foreign Language – II					
FLN211	French					
FLG211	German					
FLS211	Spanish	1				
FLJ211	Japanese					
FLC211	Chinese	VA	2	0	0	2
	TOTAL					32



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THIRD SEMESTER

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Course Code	Course Title	Category	Lectures (L) Hours per week	rucorrar (1) mours per week	Project (P)/Term Paper (TP) Hours per week	Total Credits		
MBA301	Strategic Management	CC	2	1	0	3		
MBA303	Business Modeling	CC	2	0	2	3		
MBA304	Industry & Company Analysis	CC	2	0	2	2		
MBA320	International Finance	DE	2	1	0	3		
MBA336	Export Import Documentation & Logistics	DE	2	1	0	3		
MBA340	International Economics & Policy	DE	2	1	0	3		
MBA371	WTO & International Regulatory Environment	DE	2	1	0	3		
MBA350	Summer Internship	CC	0	0	18	9		
Domain El	Domain Elective-III: Choose two courses from the following courses.							
	Agribusiness Managemen	t						
MBA311	Post - Harvest Management	DE	2	1	0	3		
MBA312	Agricultural Input Marketing	DE	2	1	0	3		
MBA313	Rural Marketing	DE	2	1	0	3		
MBA380	Social Banking & Micro Finance	DE	2	1	0	3		
MBA381	Agricultural Risk Management	DE	2	1	0	3		
MBA382	Food Processing Management	DE	2	1	0	3		
	Finance and Accounting							
MBA318	Cost and Management Accounting	DE	2	1	0	3		
MBA319	Large Scale Investment	DE	2	1	0	3		
MBA320	International Finance	DE	2	1	0	3		
MBA322	Security Analysis & Portfolio Management	DE	2	1	0	3		
MBA379	Fixed Income Investments	DE	2	1	0	3		
MBA380	Social Banking & Micro Finance	DE	2	1	0	3		
	Human Resource	T		1				
MBA324	Industrial Relations & Labor Laws	DE	2	1	0	3		
MBA325	Performance & Competency Management	DE	2	1	0	3		
MBA326	Strategic Human Resource Management	DE	2	1	0	3		
MBA329	HR Audit & HR Information Systems	DE	2	1	0	3		

MBA377	General Human Psychology	DE	2	1	0	3
MBA378	Compensation & Reward Management	DE	2	1	0	3
	International Business					
MBA372	International Business Strategy	DE	2	1	0	3
MBA373	Growth Prospects of Thrust Areas of Indian Exports	DE	2	1	0	3
	Marketing and Sales					
MBA313	Rural Marketing	DE	2	1	0	3
MBA360	Consumer Behavior	DE	2	1	0	3
MBA361	Product & Brand Management	DE	2	1	0	3
MBA362	Advertising & Sales Promotion	DE	2	1	0	3
MBA374	Marketing Research	DE	2	1	0	3
MBA375	Retail & Mall Management	DE	2	1	0	3
MBA376	Digital Marketing	DE	2	1	0	3
	Open Elective-II	OE				3
	Value Added Courses					
BSC311	Business Communication – III	VA	1	0	0	1
BSS311	Behavioral Science – III	VA	1	0	0	1
	Foreign Language – III					
FLN311	French					
FLG311	German					
FLS311	Spanish					
FLJ311	Japanese					
FLC311	Chinese	VA	2	0	0	2
	TOTAL					42



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FOURTH SEMESTER

	FOORTH SEMI		1			
Course Code	Course Title	Category	Lectures (L) Hours per week	Tutorial (T) Hours per week	Project (P)/Term Paper (TP) Hours per week	Total Credits
MBA455	Dissertation	CC	0	0	18	9
	Global Outsourcing: Issues &					
MBA430	Perspective	DE	2	1	0	3
MBA431	International Marketing	DE	2	1	0	3
MBA433	Foreign Trade Policy	DE	2	1	0	3
Domain Ele	ective-III: Choose one course from the f	ollowin	g courses.			
	Agribusiness Man					
MBA405	Agricultural Risk Management	DE	2	1	0	3
MBA406	Food Processing Management	DE	2	1	0	3
MBA408	Marketing Models in Agribusiness	DE	2	1	0	3
	Finance and Acc	ounting	<u> </u>	l	l .	
MBA414	Financial Engineering	DE	2	1	0	3
MBA472	Strategic Financial Management	DE	2	1	0	3
MBA473	Behavioral Finance	DE	2	1	0	3
	Human Resor	ırce	•	ı		
MBA419	Social & Industrial Psychology	DE	2	1	0	3
MBA420	Organization Structure, Design & HR Planning	DE	2	1	0	3
MBA422	Global Human Resource Management	DE	2	1	0	3
	Marketing and	Sales				
MBA431	International Marketing	DE	2	1	0	3
MBA463	Customer Relationship Management	DE	2	1	0	3
MBA471	Supply Chain Management	DE	2	1	0	3
	Value Added C	ourses				
BCS411	Business Communication – IV	VA	1	0	0	1
BSS411	Behavioral Science – IV	VA	1	0	0	1
	Foreign Language – IV	VA	2	0	0	2

FLN411	French			
FLG411	German			
FLS411	Spanish			
FLJ411	Japanese			
FLC411	Chinese			
				25

Total Credits (28+32+42+25) = 127